

### **SHOP Agent Commission Schedule:**

The following is the vested Agent Commission Schedule for new SHOP business effective January 1, 2014 and later. SHOP commissions are paid by Covered CA. Also, if the commission schedule were to change in the future, it would only apply to new business written on or after the effective date of the change.

Policy Life	Commission Rate
Year 1	6.5%
Year 2	6.2%
Year 3	5.9%
Year 4	5.6%
Year 5	5.3%
Year 6 (& thereafter)	5.0%

**Note:**

When annualized premium for a particular case (group) reaches \$500,001 or more in a contract year, the commission rate is dropped to 1.0% for that case (group) only for the amount above \$500,001.